

PROFILES

# Team

ANALYSIS





## Analyzing Work Relationships

Working together is a worthy objective, but it seldom achieves optimum levels of cooperation and productivity. Team building is an art that overcomes differences in style, personality, and other potential areas of conflict. Even when a team functions in total harmony, it may not achieve its goals. For example, what if none of the team members has a characteristic necessary for the successful completion of a project?

***Profiles Team Analysis***<sup>™</sup> gathers information about team members in twelve essential areas, does an analysis of the data and produces an insightful report that increases the team's likelihood of success. This system can be a key factor in forming more effective teams that employ the power of synergistic energy. This is the energy that removes barriers to team success.

## The Team Report

The purpose of the ***Profiles Team Analysis*** is to present information about the team's leader and members that will help improve the team's balance, effectiveness and performance. The report has four sections:

- ❧ **The Team Balance Table** – A visual summary of where the Team Leader and each Team Member scored on each of the twelve factors. This table allows the Team leader to easily see the team's overall representation on each factor.
- ❧ **Overall Team Balance** – An exploration of the characteristics not well represented on the team. The Team Leader must be aware of these characteristics to insure all critical activities are completed.
- ❧ **Behavioral Factors** – The team members with scores in each factor are identified. The Team Leader uses this data to easily apply the natural characteristics of team members to accomplish team goals.
- ❧ **The Team Leader Action Summary** – This summary has action steps (as suggested in the Behavioral Factors section) for supervising the greatest contribution from every member of the team.

# Twelve Essential Team Building Factors

The *Profiles Team Analysis Report* has an analysis of each team member's characteristics in these areas:

- ☞ Control
- ☞ Social
- ☞ Patience
- ☞ Precision
- ☞ Ambition
- ☞ Positive Expectancy
- ☞ Composure
- ☞ Analytical
- ☞ Results Oriented
- ☞ Emotions
- ☞ Team Player
- ☞ Quality Orientation



## Teams that work!

Using *Profiles Team Analysis* for team building is a sure method for achieving your goals. Effective teams help you achieve objectives such as cutting costs, improving productivity, meeting quality control standards, solving problems and other concerns your organization may encounter. **Use it to assure that your teams produce the results you want.**

***Put Profiles Team Analysis to work  
in your organization now!***

Your Profiles International Representative



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